

SAP Certification C_TS460_2022

**SAP Certified Application Associate - SAP S/4HANA
Sales 2022 Upskilling**

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Questions**

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Version: 4.0

Question: 1

Which of the following are characteristics of SAP Smart Business in SAP S/4HANA? Note: There are 2 correct answers to this question.

- A. It uses SAP Analytics Cloud as its analysis engine.
- B. Its user interface supports multiple channels.
- C. Although SAP Smart Business is embedded in SAP S/4HANA, it requires a separate installation.
- D. It combines real-time insights with analytics and transactional follow-up activities.

Answer: C, D

Question: 2

Which of the following are benefits of using the business partner (BP) approach in SAP S/4HANA? Note: There are 2 correct answers to this question.

- A. Only one role is required for each BP.
- B. A BP can have both the customer role and the supplier role.
- C. Multiple address handling is available for a BP.
- D. Account groups no longer need to be maintained.

Answer: B, C

Question: 3

In the standard SAP S/4HANA system, which of the following documents are configured with a billing block by default? Note: There are 2 correct answers to this question.

- A. Returns order
- B. Credit memo

- C. Free-of-charge order
- D. Credit/debit memo request

Answer: A, D

Question: 4

What is controlled by the text determination procedure for a sales document? Note: There are 2 correct answers to this question.

- A. That a specific text object is used as the text source
- B. That a text should be retrieved in a specific language
- C. That determination of a text is mandatory
- D. That a text should be determined automatically

Answer: A, C

Question: 5

You create a set of working times because you want delivery scheduling to be performed using precise scheduling. Where do you assign the working times?

- A. Warehouse
- B. Plant
- C. Route
- D. Shipping point

Answer: D

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