

Salesforce Salesforce-Maps

Salesforce Certified Maps Accredited Professional

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Question: 1

Is Territory Planning included in the standard Salesforce Maps package?

- A. No
- B. Yes

Answer: B

Question: 2

Can Mass actions be performed over plotted records in a Map? For example drag an area to select several Retail Stores or Accounts plotted over a Map and perform a mass action over all of them like Add to Route or Change Owner?

- A. No
- B. Yes

Answer: B

Question: 3

Can a handpicked area of the map be selected to get a report of records displayed in territories?

- A. No
- B. Yes

Answer: A

Question: 4

Where are layers stored in SF Maps?

- A. As records
- B. Apps
- C. As reports
- D. Folders

Answer: D

Question: 5

When selecting the optimization preferences for a Territory Plan which one will cause this optimization sequence: Provides the minimum amount of Unit/Container reassignments across territory areas.

- A. Compactness
- B. Continuity
- C. Balance

Answer: B

Reference: <https://docs.citrix.com/en-us/citrix-adc/current-release/appexpert/policies-and-expressions/introduction-to-policies-and-exp/classic-and-advanced-policy.html>

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