

HP Global Partner Learning HP3-C28

Selling HP QuickPage and InCommand Solutions

Thank You for Downloading HP3-C28 Updated Exam Questions

<https://certs4sale.com/hp/hp3-c28-pdf-exam-dumps>

Question: 1

What is an objective of contractual services?

- A. to replace existing partner contracts
- B. to enhance the portfolio of services HP partners can offer their customers
- C. to replace contractual sales with transactional sales
- D. to support HP partners in preparing complex contracts with their customers

Answer: B

Question: 2

What is the name of the HP environmental partner program?

- A. HP Planet Earth Partner Program
- B. HP World Green Partner Program
- C. HP Planet Partner Program
- D. HP Green Partner Program

Answer: C

Question: 3

Which HP contract offering gives the reseller complete control and uses their own contract?

- A. HP Pay for Print
- B. HP Quick Page
- C. HP Smart Printing Services
- D. HP Channel Led PPU

Answer: C

THANK YOU FOR DOWNLOADING HP3-C28 UPDATED EXAM QUESTIONS

Note: Thanks For Trying The Demo Of Our HP3-C28 Exam Product

Visit Our Site to Purchase the Full Set of Actual HP3-C28 Exam Questions With Answers.

Money Back Guarantee



Click The Link Below

<https://certs4sale.com/hp/hp3-c28-pdf-exam-dumps>