



# **Cisco Specialist 700-601**

## **UCS Invicta for Account Managers**

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**Question: 1**

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Which option describes the ability that "Hyper Scale" provides to Cisco UCS Invicta?

- A. Scale out either independently or together
- B. Scale up only
- C. Scale out only
- D. Scale up and out but only at the same time

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**Answer: A**

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Explanation:

<http://www.cisco.com/c/dam/en/us/products/collateral/servers-unifiedcomputing/ucs-invicta-series-solid-state-system/le-43306-wp-invictaos-140618.pdf>

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**Question: 2**

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Which option is not a key target audience for the Cisco UCS Invicta solution?

- A. IT managers/CIOs
- B. Application owners
- C. Business decision makers
- D. Archival library managers

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**Answer: D**

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**Question: 3**

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Which two statements about the (lash array, based on the Parity Research of TCO. are true? (Choose two.)

- A. HDD used 2 times the power of flash array.
- B. HDD used 5 times the power of flash array.
- C. HDD used 10 times the power of flash array.
- D. HDD used 50 times the power of flash array.
- E. HDD took 8 times the physical space of flash array.
- F. HDD took 15 times the physical space of Hash array
- G. HDD took 2 times the physical space of flash array.

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**Answer: C,E**

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Explanation:

[http://wikibon.org/wiki/v/Performance\\_Centric\\_Data\\_Storage\\_TCO\\_Study\\_Demonstrates\\_Cost\\_Advantages\\_of\\_Flash\\_Arrays](http://wikibon.org/wiki/v/Performance_Centric_Data_Storage_TCO_Study_Demonstrates_Cost_Advantages_of_Flash_Arrays)

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**Question: 4**

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Which two options are the two main products in the Invicta portfolio? (Choose two.)

- A. Stand-alone appliance
- B. Stand-alone array
- C. Scaling appliance
- D. Scaling array
- E. Latency appliance
- F. Latency array

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**Answer: A,C**

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Explanation:

<http://www.cisco.com/c/dam/en/us/products/collateral/servers-unifiedcomputing/ucs-invicta-series-solid-state-system/le-43306-wp-invictaos-140618.pdf>

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**Question: 5**

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Which four customer characteristics indicate a good match for Cisco UCS Invicta? (Choose four.)

- A. Space and power constraints due to scaling out
- B. Those focused on large disk backup service
- C. New or existing Cisco UCS customers
- D. Application scaling issues
- E. Those with large data archives infrequently accessed
- F. Those with application performance issues

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**Answer: A,C,D,F**

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**Question: 6**

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Which option does not move the business faster when you speak to business decision makers?

- A. Existing systems that do not support innovation
- B. Scalability and agility
- C. Sound financial decisions that support the future
- D. Create a culture of continuous innovation and improvement

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**Answer: A**

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