



CRM MB2-868

Microsoft Dynamics CRM 2011 Applications

Thank You for Downloading MB2-868 Updated Exam Questions

<https://certs4sale.com/microsoft/mb2-868-pdf-exam-dumps>

Question: 1

Which of the following fields can you enter when creating a connection to a lead record in Microsoft Dynamics CRM 2011?

- A. a related goal
- B. a security role
- C. a connection role
- D. a related opportunity

Answer: C

Question: 2

In Microsoft Dynamics CRM 2011, you need to create a dynamic marketing list. Which of the following entities can you select as the member type? (Choose all that apply.)

- A. Lead
- B. Parent
- C. Contact
- D. Account
- E. Organization

Answer: D, C, A

Question: 3

Which of the following record types can a Microsoft Dynamics CRM 2011 marketing list include? (Choose all that apply.)

- A. Accounts
- B. Cases
- C. Leads
- D. Teams
- E. Users

Answer: C, A

Question: 4

In Microsoft Dynamics CRM 2011, which of the following can be associated to a marketing list? (Choose all that apply.)

- A. campaigns

- B. price lists
- C. products
- D. quick campaigns
- E. sales literature

Answer: D, A

Question: 5

In Microsoft Dynamics CRM Online 2011, you create a static marketing list from an Advanced Find of leads. A month later, you lock and deactivate the marketing list. Which of the following statements about the marketing list are true?

- A. Deleted leads remain in the marketing list.
- B. Deleting a lead also removes the lead from the marketing list.
- C. Marketing list members can be added after the list is activated.
- D. Marketing list members cannot be qualified until the list is activated and unlocked.

Answer: B

Question: 6

In Microsoft Dynamics CRM 2011, you need to change the query for a dynamic marketing list while preserving the current list of members. What should you do?

- A. Share the members of the marketing list with a new static marketing list.
- B. Lock the dynamic marketing list. Then change the query for the dynamic marketing list.
- C. Copy the dynamic marketing list as a static list. Then change the query for the dynamic marketing list.
- D. Change the dynamic marketing list to a static marketing list. Then create a new dynamic marketing list to track additional members.

Answer: C

Question: 7

Which of the following statements about marketing lists are true? (Choose all that apply.)

- A. Static marketing lists cannot be locked.
- B. You can copy a dynamic marketing list to a static marketing list.
- C. One dynamic marketing list can contain accounts, contacts, and leads.
- D. You can add members to a static marketing list by using an Advanced Find query.
- E. You can remove members from a dynamic marketing list by using an Advanced Find query.

Answer: D, B

THANK YOU FOR DOWNLOADING MB2-868 UPDATED EXAM QUESTIONS

Note: Thanks For Trying The Demo Of Our MB2-868 Exam Product

Visit Our Site to Purchase the Full Set of Actual MB2-868 Exam Questions With Answers.

Money Back Guarantee



Click The Link Below

<https://certs4sale.com/microsoft/mb2-868-pdf-exam-dumps>